



programme day 1 a.m. - tuesday 22nd november 2011

08.00 – 08.45	<i>Registration & breakfast</i>
08.45 – 09.10	Welcome & introduction Marc Saluzzi, Chairman, ALFI, Luxembourg
09.10 – 09.20	Chairperson's introduction Hans-Jürgen Schmitz, President, Luxembourg Private Equity & Venture Capital Association, Managing Partner, Mangrove Capital Partners, Luxembourg
09.20 – 10.05	Delegation of portfolio management and fund administration Moderator: Gast Juncker, Partner, Elvinger Hoss & Prussen, Luxembourg Panelists: Yvonne Lenoir Gehl, Regulatory Policy Advisor, EFAMA, Brussels Thomas Müller, Managing Associate, Walder Wyss Ltd., Zurich Alexander Nightingale, Director, Legal & Compliance, BlackRock, London
10.05 – 10.35	<i>Refreshment break and visit of the exhibition area</i>
10.35 – 11.05	Global economic and market outlook Giles Keating, Head of Global Research, Credit Suisse, Zurich
11.05 – 12.00	Favorite future fund domiciles Moderator: Stéphane Haot, Partner, Head of Real Estate & Infrastructure, KPMG, Luxembourg Panelists: Joëlle Hauser, Partner, Clifford Chance, Luxembourg Sébastien Danloy, Managing Director, RBC Dexia IS, Luxembourg Alexander Schofield, COO Product Development, Legal and Regulatory, Man Group, London Alexander Taft, Managing Director, Head of Investment Structuring, Europe, Invesco Real Estate GmbH, Munich
12.00 – 12.05	Chairperson's wrap up and information on afternoon sessions
12.05 – 13.30	<i>Lunch hosted by Ernst & Young and Loyens & Loeff</i>

programme day 1 p.m. - HEDGE FUNDS Workshop

13.30 – 13.35	Chairperson's introduction Martin Vogel , CEO, MDO Services S.A., Luxembourg
13.35 – 13.50	Main challenges and opportunities for Hedge Funds going forward Markus Sgouridis , Senior Product Structurer, Product Structuring & Financing, Man Investments AG, Pfäffikon, Switzerland
13.50 – 14.20	Classifying alternative strategy investments: Objectives based or portfolio based? Benjamin N. Alpert , CFA, CAIA, Research Analyst, Fund Research, Morningstar Inc., Chicago
14.20 – 15.00	Alignment between UCITS and Hedge funds Moderator: Jérôme Wigny , Partner, Elvinger, Hoss & Prussen, Luxembourg Panelists: James Kaufmann , General Counsel, RWC Partners Limited, London Didier Prime , Partner, Asset Management Leader, PwC, Luxembourg Christian Szylar , Global Head of Risk and Performance Measurement, Marshall Wace, London
15.00 – 15.30	<i>Refreshment break and visit of the exhibition area</i>
15.30 – 16.15	Challenges and rewards of Hedge Fund operational due diligence Moderator: Alain Guérard , Managing Director, ManagementPlus, Luxembourg Panelists: Daniel Capocci , PhD - CAIA, Senior Investment Manager, Architas MM, London & Chapter Executive - CAIA Luxembourg Chapter, London Phillip Chapple , Executive Director, KB Associates, London William Jenkins , Director Operational Due Diligence, Amundi Alternative Investments, London
16.15 – 17.00	AIFMD – Key issues for Hedge Funds following ESMA advice to EU Commission Moderator: Chris Sinclair , Director, Deloitte, Luxembourg Panelists: Martin Dobbins , Senior Vice President and Managing Director, State Street Bank Luxembourg S.A. Marc Seimetz , Partner, Dechert Luxembourg Regis Veillet , Head of Sales & Client Relationship, Société Générale Securities Services, Luxembourg
17.00 – 17.05	Chairperson's closing remarks
17.05 – 18.30	<i>Wine tasting sponsored by Brown Brothers Harriman</i>

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programme day 1 p.m. - PRIVATE EQUITY Workshop

13.30 – 13.35	Chairperson's introduction Alain Kinsch, Luxembourg Country Managing Partner, EMEA Private Equity Fund Leader, Ernst & Young, Luxembourg
13.35 – 13.45	Main challenges and opportunities for Private Equity going forward Hans-Jürgen Schmitz, President, Luxembourg Private Equity & Venture Capital Association, Managing Partner, Mangrove Capital Partners, Luxembourg
13.45 – 14.35	Lux LP / Lux GP: implications, opportunities, options Moderator: Laurent Schummer, Partner, Linklaters LLP, Luxembourg Panelists: Patrick Mischo, Partner, Avocat à la Cour, Allen & Overy, Luxembourg Justin Partington, Commercial Director, IPES (UK) Ltd., London Alexandre Prost-Gargoz, Managing Director, Alter Domus Alternative Asset Fund Administration, Luxembourg
14.35 – 15.00	Risk Management and Private Equity Pierre-Yves Mathonet, Head of Equity Risk, European Investment Fund, Luxembourg
15.00 – 15.30	<i>Refreshment break and visit of the exhibition area</i>
15.30 – 16.00	Impact investing and Private Equity: allies or antagonists? Ulrich Grabenwarter, Researcher on Impact Investing and Visiting Professor at IESE Business School, Barcelona
16.00 – 17.00	AIFMD – What will really change for Private Equity and how should Luxembourg get prepared? Moderator: Alain Kinsch, Country Managing Partner, Ernst & Young, Luxembourg Panelists: Patricia Volhard, Partner, Pöllath & Partners, Frankfurt Christoph Lanz, First Vice President, Banque Privée Edmond de Rothschild Europe, Luxembourg Thibaut Partsch, Partner, Loyens & Loeff, Luxembourg
17.00 – 17.05	Chairperson's closing remarks
17.05 – 18.30	<i>Wine tasting sponsored by Brown Brothers Harriman</i>

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programme day 1 p.m. - REAL ESTATE Workshop

13.30 – 13.35	Chairperson's introduction Jean-Marc Crepin, Managing Director, Brown Brothers Harriman, Luxembourg
13.35 – 13.50	Announcing the 2011 edition of the ALFI Real Estate Funds Survey Michael Hornsby, Partner and EMEA Real Estate Funds Leader, Ernst & Young, Luxembourg
13.50 – 14.10	Legacy of the downturn Lonneke Lowik, Director Research and Market Information, INREV, Amsterdam
14.10 – 15.00	Latest trends in International Real Estate Asset Management Moderator: Stephen Nye, Partner, Audit Partner, Real Estate & Infrastructure, KPMG, Luxembourg Panelists: Marcus Cieleback, Head of Research, PATRIZIA IMMOBILIEN AG, Augsburg James Jacobs, Director, Lazard & Co Ltd., London Nicolas Simon, CEO, Amundi Real Estate Management, Paris
15.00 – 15.30	<i>Refreshment break and visit of the exhibition area</i>
15.30 – 16.15	Key regulatory challenges for the Real Estate industry Moderator: Catherine Martougin, Partner, Investment Funds, Arendt & Medernach, Luxembourg Panelists: Thierry Leleu, General Manager Europe, Investment Management, GE REIM, Paris Keith Burman, Senior Managing Director of Private Equity and Real Estate in Luxembourg and Ireland, State Street, Luxembourg
16.15 – 17.00	The future of the Real Estate Asset Class – opportunities for Luxembourg Moderator: Rodrigo Delcourt, Managing Associate, Investment Management Group, Linklaters LLP, Luxembourg Panelists: Alessandro Bronda, Head of Global Property Investor Solutions, Aberdeen Asset Management, Brussels Laurent Jacquemin, Corporate Finance Manager, Axa Real Estate Investment Managers France, Paris Ajay Sharma, Senior Vice President, Client Service and Marketing, Heitman, London
17.00 – 17.05	Chairperson's closing remarks
17.05 – 18.30	<i>Wine tasting, sponsored by Brown Brothers Harriman</i>

programme day 2 a.m. - wednesday 23rd november 2011

08.00 – 08.45	<i>Registration & breakfast</i>
08.45 – 08.55	Chairperson's introduction Sohail Jaffer , Partner, International Business Development, FWU International, Luxembourg
08.55 – 09.25	Attractiveness of Luxembourg H.E. Luc Frieden , Minister of Finance, Luxembourg Government, Luxembourg
09.25 – 09.55	European debt market update Emmanuel Verhoosel , Senior Managing Director, Head of America, Europe and Structured Products, ING, London
09.55 – 10.30	Art as an alternative investment for Funds. The Luxembourg vision Thierry Hoeltgen , Partner, Advisory & Consulting Leader, Deloitte, Luxembourg
10.30 – 11.00	<i>Refreshment break and visit of the exhibition area</i>
11.00 – 11.55	Implementation of the AIFM Directive Moderator: Claude Niedner , Partner, Arendt & Medernach, Luxembourg Panelists: Patrice Bergé-Vincent , Directeur de la division régulation gestion d'actifs, Autorité des marchés financiers (AMF), Paris Peter De Proft , Directeur Général, EFAMA, Brussels Jean-Marc Goy , Counsel for International Affairs, CSSF, Luxembourg Jiri Krol , Director of Government and Regulatory Affairs, Alternative Investment Management Association Limited (AIMA), London Thomas Neumann , Head of CIS-Supervision, BaFin – Federal Financial Supervisory Authority, Frankfurt
11.55 – 12.00	Chairperson's wrap up
12.00 – 13.30	<i>Lunch hosted by UBS</i>



programme day 2 p.m. - wednesday 23rd november 2011

13.30 – 13.35	Chairperson's introduction Sohail Jaffer, Partner, FWU group, Luxembourg
13.35 – 14.05	Mapping of the landscape of alternative investment fund domiciles Stephen Jaecklin, Partner Wealth and Asset Management, Olivier Wyman, Zurich
14.05 – 14.45	Cross-border distribution of Alternative Funds Moderator: Mark Evans, Partner, PwC, Luxembourg Panelists: Mark Bole, CEO, European Value Partners Advisors S.à r.l., Luxembourg Christoph Rohr, Partner, Naegeli & Partners Attorneys at Law Ltd., Zurich John Scott, Director, Jones Lang LaSalle, Corporate Finance Ltd., London
14.45 – 15.15	<i>Refreshment break and visit of the exhibition area</i>
15.15 – 16.00	AIF outlook and trends through asset classes Mark O'Hare, CEO, Preqin, London
16.00 – 16.10	<i>Chairperson's closing remarks</i>

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